

Swyom India Opportunities Fund

Portfolio Management Services

By Swyom Advisors Limited



Swyom Advisors Limited: Your Growth Catalyst



Swyom Advisors Limited thrives to work as your Growth Catalyst.

We are a SEBI Registered Portfolio Management Service Provider and Alternative Investment Fund Manager committed to serving you for a better financial future.

Our Key Services

- Portfolio Management Services (Swyom India Opportunity Fund)
- Alternative Investment Fund (Swyom India Alpha Fund)
- Corporate Advisory
- Corporate Connect Programme

Our USP and Driving Philosophy

- Founders' deep finance experience with Asian Paints & Pidilite helps identifying consistently compounding businesses
- Inspired by successfully driven corporates with strong value creation history
- Deep understanding of financial models to evaluate and spot resilient businesses early

Passionate Founder with Strong Hands-on Management Experience



Mr. Radha Raman Agarwal

MD & CEO

- Raman is a rank holder CA and a commerce graduate from St. Xavier's College with 21+ years of strong experience in various areas of finance.
- His experience with Asian Paints & Pidilite over the past two decades enabled him to develop a strong grip and understanding of high performing businesses.
- In his enduring tenure, he closely witnessed the growth, expansion & peak phases of strongly successful businesses.
- Founded Swyom with a vision of creating value for stakeholders through his deep frontline experience at successfully driven corporates and his lifelong passion for equity markets.
- Under his mastership, Swyom has designed a robust proprietary framework for identification of compounder stocks at an early stage.

Our founders' core experience in fundamentally strong & value creating businesses over last 2 decades allows us to create proprietary frameworks for early identification of such businesses.

Driven by an Equally Passionate & Experienced Management Team



Purves Chaudhari
Principal Officer



Sweta Agarwal
Director



Aditi Kedia
Director

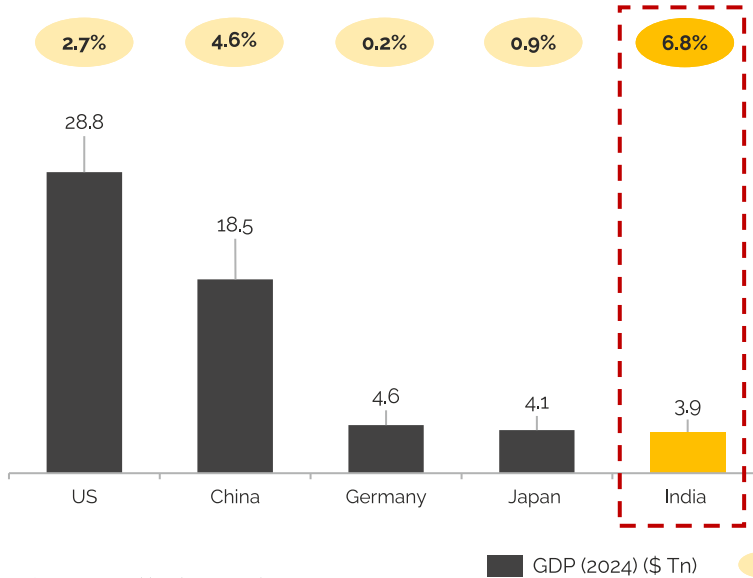
- Purves is the Portfolio Manager of Swyom India Opportunities Fund, having past experience with Angel One & Nuvama.
- He is responsible for looking after the research, strategy, asset allocation and portfolio management.
- He is proficient at business analysis and identification of companies with potential for long-term value creation.

- Sweta is a finance professional with over 16 years of valued experience in equity market and investments.
- She has deep understanding of technical analysis and is responsible for analysing companies across sectors.
- She has close to two decades of experience with a strong blend of technical research and fundamental analysis.

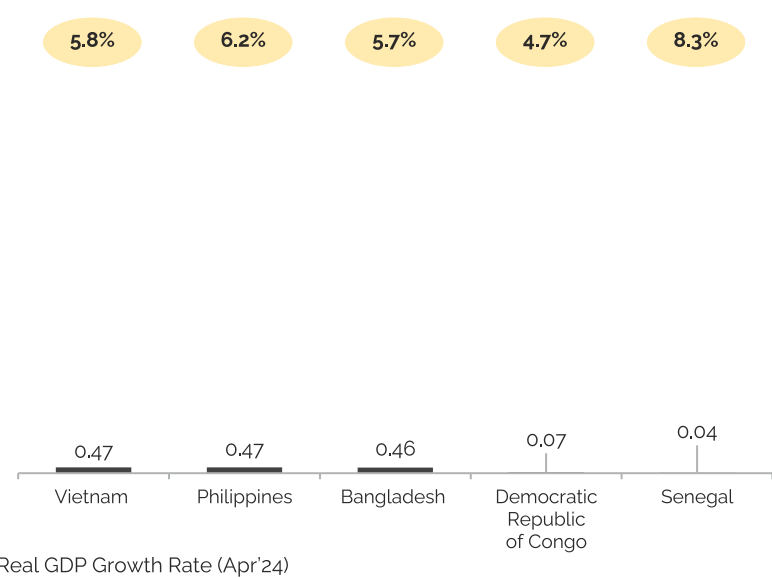
- She is an MBA Finance degree holder with expertise into Wealth Management Solutions for HNIs, UHNIs & Family Offices.
- She specializes in managing NRI portfolios providing them with end-to-end financial services.
- Her expertise is into customised wealth solutions for senior corporate employees.

India: Large Cap Economy Growing at a Small Cap Pace

GDP and growth rate of top 5 economies (Large cap)



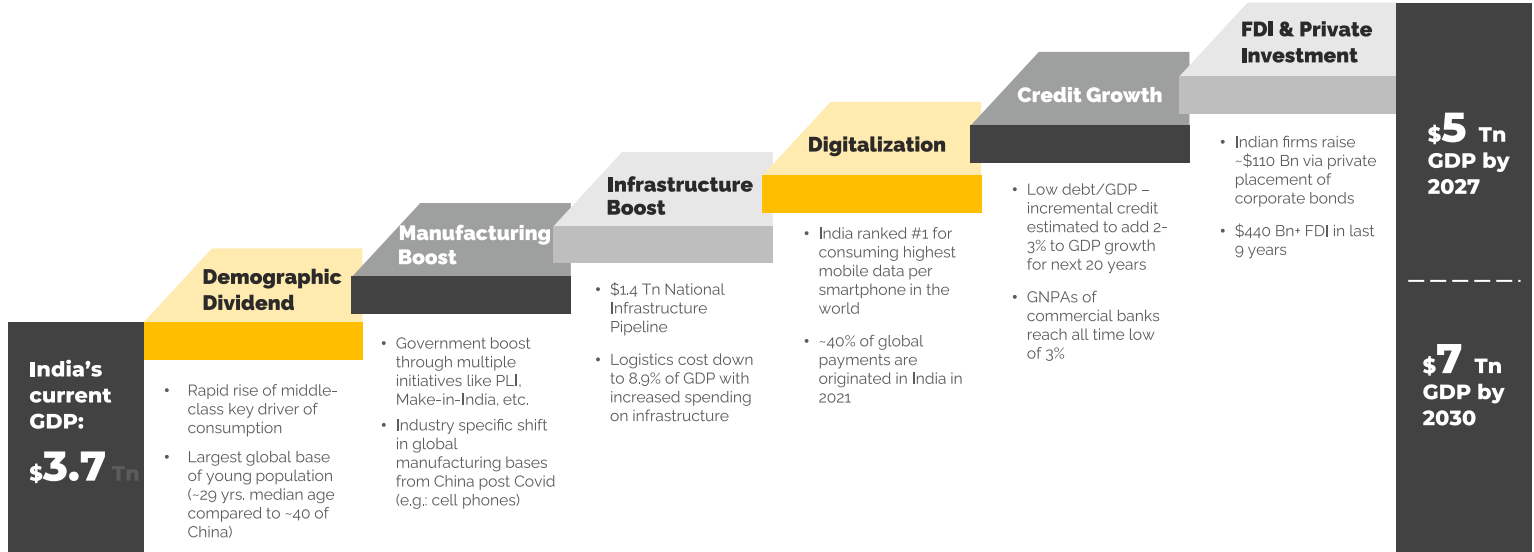
GDP and high growth economies (Small cap)



Source : IMF, World Bank, Europe Union

India's strong structural drivers and positive macro indicators create immense potential for sustained rapid growth of 2-3X over its peers

India's Structural Growth Drivers in Place to Achieve \$5 Tn GDP



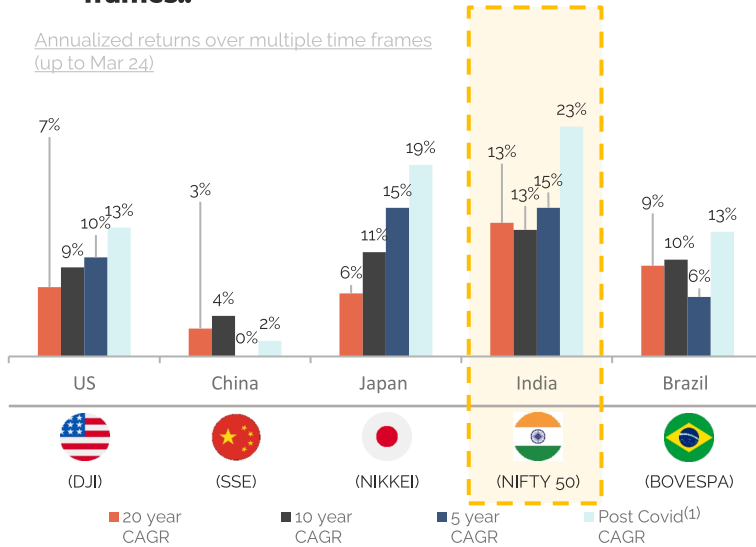
Source : IMF, World Bank, EY, Bain Capital Report, News Research

India's young and growing population, expanding middle class and technological advancements make it a shining spot in a globally uncertain economic environment

Indian Equity Markets Generate Consistent Returns

A Consistently strong returns across different time frames..

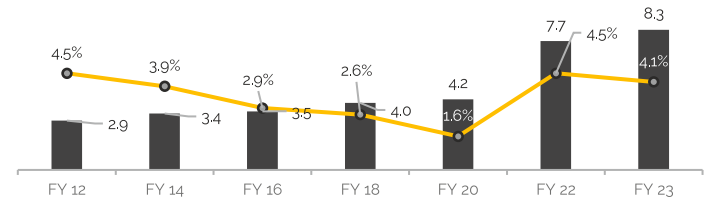
Annualized returns over multiple time frames
(up to Mar 24)



Sensex crossed Rs. 400 trillion (set to cross \$5 trillion) market cap after closing near 75,000

Source : Investing.com

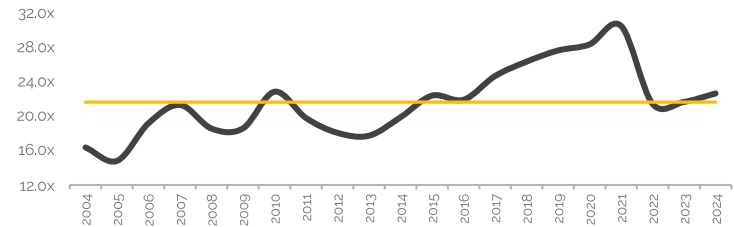
B ..Driven by rising corporate earnings



Source : Independent data company

■ Total corporate profits (INR Tn)
 ● Net profit to GDP ratio (%) ⁽²⁾

C Valuations near long term average



Source : Independent data company, NSE

— Historical 12 months Nifty P/E ⁽³⁾
 — Long term average (20 yrs)

Notes : 1. Post covid returns are calculated from April 2020-Mar 2024

2. Only listed companies' profits has been considered for Corporate earnings and Net profit to GDP ratio computation

3. PE as calculated by NSE. Historical monthly PE is the average for the month. PE until March 2021 considers standalone, trailing 4-quarter earnings. PE considers consolidated earnings from April 2021 and onwards. Current month PE is as on the last traded date for the month

Power of Compounding: Long-Term Wealth Creation

Asset classes	Annualized rates range ⁽¹⁾	Value of Rs 10 lakhs invested in				Corpus growth in 10 years
		3 Years	5 Years	7 years	10 years	
Debt	~7%	12	14	16	20	↑ 2.0x
Gold	~9%	13	15	18	24	↑ 2.4x
Equity	~13%	14	18	24	34	↑ 3.4x
Alternatives	~20%	17	25	36	62	↑ 6.2x

“Time is your friend; impulse is your enemy. Take advantage of compound interest and don't be captivated by the siren song of the market.” - Warren Buffet

PMS outperform benchmark better than Mutual Funds

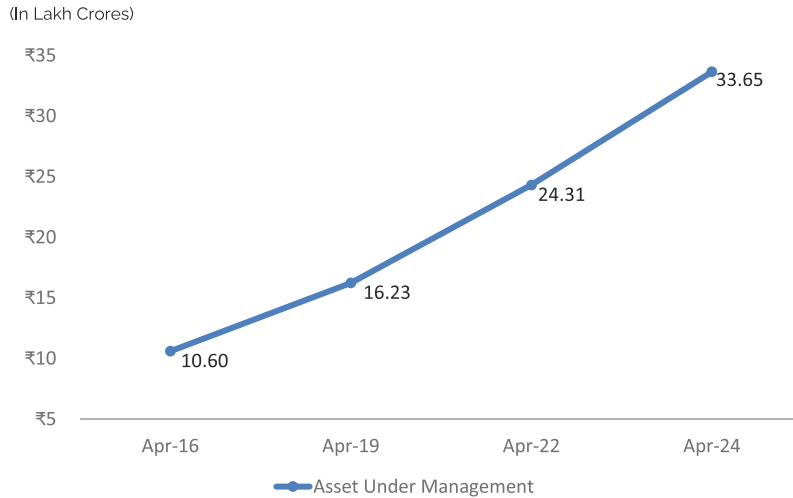
Instruments	% Outperformance to Benchmark			
	1 Years	3 Years	5 years	10 years
PMS	86%	58%	59%	79%
Mutual Fund	52%	46%	46%	49%

Historically, PMS have consistently outperformed benchmark than Mutual Funds

“We are a product of the choices we make, not the circumstances that we face.” - Roger Crawford.

Growth of Portfolio Management Services

~16% annual growth (CAGR) over the past decade



Total fund raised in PMS reached 33.65 lakh crore as on April'24

Why PMS is preferred by investors

Structured Solutions

Identification of growth oriented equities along with effective risk management

Transparency

Regular performance report and direct ownership of underlying securities

Professional Management

Active investment based on thorough business understanding & informed decision making

Risk Management

Prudent portfolio structuring based on calculated risk management strategies as per the market movements

Better Governance

Comprehensive SEBI regulation offers better flexibility while ensuring investor protection

Investment Philosophy and Style

Our Guiding Principles

1. Invest in businesses we understand reasonably well
2. Focus on consistent and reliable returns
3. Seek long term outperformance over short term market irrationality
4. Being contrarian when risk-reward is compelling
5. Invest before market identifies and focus on patient investing

Investment Style: Strong Focus on Compounders

Unique mix	<ul style="list-style-type: none">• Our fund is a healthy blend of Value and Growth investing• We identify companies with high quality businesses with dominant economic moat and a sustainable revenue stream which possess pricing power
Rigorous Research	<ul style="list-style-type: none">• Use of financial and quantitative tools to evaluate the quality of a business and its promoters
Diversification	<ul style="list-style-type: none">• We prefer well diversified portfolio across multiple sectors• We identify and invest across performing sectors/securities
Allocation	<ul style="list-style-type: none">• We are sector-agnostic• When we force rank companies within a sector, we tend to not pick more than 2 – 3 companies from that sector

Fundamental Analysis: F-U-M-C Framework



Fundamentally strong companies with high ROCE/ROE, EBITDA, CAGR, etc.

Event driven opportunities such as margin or capacity expansion, new product, economic moat, special situation, etc.

Value unlocking potential by picking relatively under valued companies providing a margin of safety.

Management quality assessment through corporate governance evaluation.

Stocks screened using F-U-M-C framework undergo holistic analysis, helping us narrow down the investment universe further and spot consistently performing & emerging businesses.

Basis of our Investment Framework



(Fundamental Analysis)

1. Business

- Large addressable market
- Growth visibility- >20%+ sales growth
- Capacity expansion
- Single geography to multi-geography
- Single product to multi product
- Changing dynamics- improving balance sheet, working capital efficiency, rising ROE, etc.



(Margin of Safety)

2. Valuation

- Valuation mismatch with respect to peers
- Historical valuations
- Valuations at discount to intrinsic value
- Relative Valuations
- Multi year side ways consolidation on charts



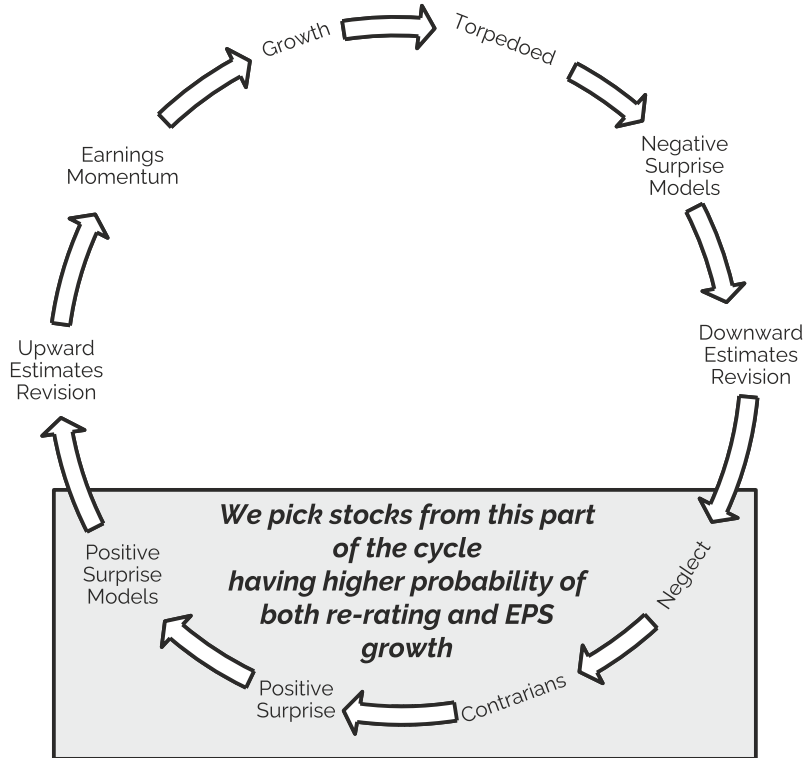
(Corporate Governance)

3. Management

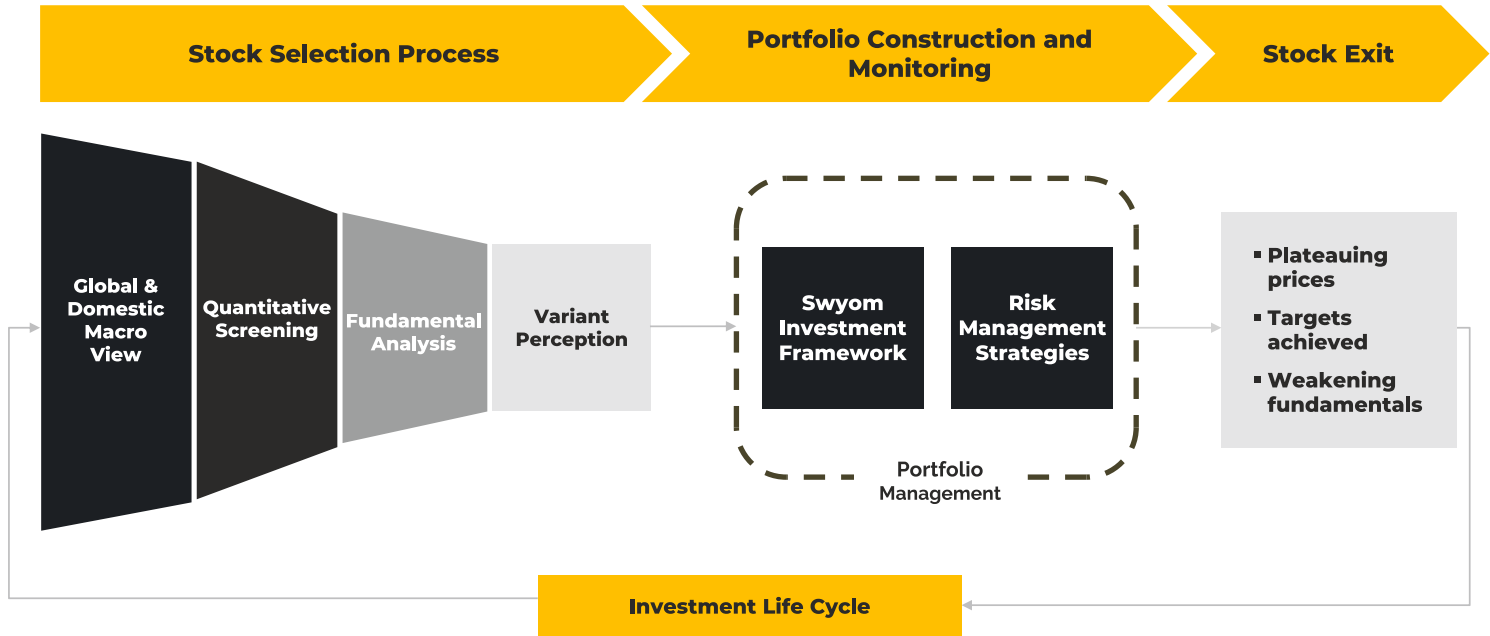
- Strong track record of profitable business growth
- Re-investing capital at higher rates of return
- Increasing promoter holding
- Structural shifts in managements

Our assessment process helps us identify businesses with execution strength and growth potential.

Variant Perception



Investment Process



Fund Factsheet

Sectors

- Overall sector agnostic

Size

- Multi-cap with optimal mix of large, mid and small cap companies

Construct

- 15-25 underlying holdings

Risk Management

- Stock Exposure Limit: 8%
- Sector Exposure Limit: 25%
- Monitoring Liquidity

Portfolio Weightage

- Large Cap: 20-30%
- Mid Cap: 30-40%
- Small Cap: 20-30%

Scheme Name	Swyom India Opportunities Fund
Launch Date	31 st July, 2024
Portfolio Manager	Swyom Advisors Limited
Minimum Investment	₹ 50 Lakh
Structure	Discretionary PMS
Fund Type	Open – Ended
Exit Load	Within first year - 1% After first year - NIL
Custodian	Nuvama Custodial Services Pvt Ltd
Hurdle Rate ⁽¹⁾	10%
Profit Sharing	20%
Benchmark	NSE 500
Management Fee	1.5%

⁽¹⁾ Subject to high watermark

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